

#### MEDIA RELATIONS

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#### **INVESTOR RELATIONS**

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#### Enel Board approves results at 30 September 2007

Revenues: 28,760 million euro (28,621 million euro as of 30 September 2006, +0.5%)

EBITDA: 6,711 million euro (6,264 million euro as of 30 September 2006, +7.1%)

EBIT: 4,751 million euro (4,885 million euro as of 30 September 2006, -2.7%)

Group net income: 2,678 million euro (2,640 million euro as of 30 September 2006, +1.4%)

Net financial debt: 24,769 million euro (11,690 million euro as of 31 December 2006, +111.9%)

Enel's strategy on the Russian market presented to the financial community

This press release uses a number of "alternative performance indicators" not envisaged in the IFRS-EU accounting principles (EBITDA, net financial debt and net capital employed). In accordance with recommendation CESR/05-178b published on November 3, 2005, the criteria used to calculate these indicators are described in the attachments.

**Rome, 8 November 2007** – The Board of Directors of Enel SpA, chaired by Piero Gnudi, today examined and approved the results for the third quarter and the first nine months of 2007.

#### Consolidated financial highlights for the first nine months of 2007

(Millions of euro)

	First nine	First nine	Change
	months of 2007	months of 2006	
Revenues	28,760	28,621	+0.5%
EBITDA	6,711	6,264	+7.1%
EBIT	4,751	4,885	-2.7%
Group net income	2,678	2,640	+1.4%
Net financial debt	24,769*	11,690**	+111.9%

<sup>\*</sup> as of 30 September 2007, \*\* as of 31 December 2006

Fulvio Conti, Enel's CEO, commented: "The positive performance in the first nine months of the year confirm our expectations of improved operating



performance for the full year 2007 compared to 2006. The International Division recorded a significant improvement of its results, and is now boosted by the successful takeover of Endesa and the expansion in Russia. Such transactions complete substantially Enel's international expansion, having the Group reached an optimal size, diversifying and improving its technology mix and presence in European and American markets".

#### **OPERATIONAL HIGHLIGHTS**

#### **Electricity and Gas Sales**

Enel Group's electricity sales to end customers in the first nine months of 2007 stand at 127.3 TWh (1 TWh = 1 billion KWh) of which 106.5 TWh in Italy and 20.8 TWh abroad.

In Italy, overall sales of electricity to end customers remained essentially in line with those for the first nine months of 2006 (-0.5%). In particular, sales on the formerly regulated market fell from 91.8 TWh in the first nine months of 2006 to 78.0 TWh of the corresponding period in 2007 (-15.0%) owing to the progressive opening of the market which conversely led to an 87.5% increase in sales on the free market, which rose from 15.2 TWh in the first nine months of 2006 to 28.5 TWh during the same period in 2007.

Electricity sales abroad more than doubled, soaring from 10.0 TWh in the first nine months of 2006 to 20.8 TWh in the same period in 2007 (+108.0%) essentially as the result of the contribution of the Russian trading company RusEnergoSbyt which was consolidated as of the end of June of 2006.

In the domestic gas market, Enel continued its strategy of focusing on small-to-medium-sized firms (i.e. those with a consumption of less than 200,000 cubic meters a year). This strategy has led, compared to the same period last year, to a 6.3% increase in the number of customers (2,433,788 at the end of September 2007), notwithstanding a reduction of volumes sold (from 3.2 billion cubic meters in the first nine months of 2006 to 2.9 billion cubic meters in the same period of 2007). This was chiefly due to the warm weather conditions experienced in the first months of 2007 which consequently reduced the demand for gas in the residential as well as commercial segment by more than 15%.

#### **Power Generation**

Enel Group's total net power generation in the first nine months of 2007 amounted to 95.9 TWh, of which 69.9 TWh in Italy and 26.0 TWh abroad.

59.0% of the net production in Italy and abroad is generated by thermoelectrical power sources, while 29.9% is generated by renewable sources (hydroelectrical, wind, geothermal and biomass) and 11.1% from nuclear sources.



In Italy, the net production fell by 12.7%, going from 80.1 TWh to 69.9 TWh, owing both to a growth in imports (+13.8%) and gas shortage occurred in the first quarter of 2006. In particular, thermoelectrical generation (-8.0 TWh) and hydroelectrical production (-2.4 TWh) experienced a decrease.

The net production abroad rose from 18.5 TWh in the first nine months of 2006 to 26.0 TWh for the same period in 2007 (+40.5%). Such increase was mainly due to the consolidation of Slovenské élektrárne, which was carried out starting from the second quarter of 2006.

#### **Distribution of Electricity and Gas**

Electricity distributed by the Group in the first nine months of 2007 amounted to 201.0 TWh, of which 191.6 TWh in Italy and 9.4 TWh abroad. The volumes distributed in Italy are substantially in line with the figures posted in the same period of 2006 (+0.6%) and essentially reflect the trend in the domestic electricity demand (+0.2%). Electricity volumes distributed abroad are in line with the figures of the first nine months of 2006 (9.3 TWh).

Gas distributed in Italy in the first nine months of 2007 amounted to 2.2 billion cubic meters, a decrease of 0.4 billion cubic meters against the same figures registered in the same period of 2006 (-15.4%) largely due to the warm weather conditions experienced in the first months of 2007.

#### **FINANCIAL HIGHLIGHTS**

#### Consolidated results for the first nine months of 2007

**Revenues** totalled 28,760 million euro in the first nine months of 2007, substantially in line (+0.5%) with those of the same period of 2006 (28,621 million euro).

**EBITDA** totalled 6,711 million euro in the first nine months of 2007, compared with 6,264 million euro posted in the same period of 2006, an increase of 447 million euro (+7.1%). The improvement is due to expansion in all of the operating Divisions, partially offset by lower margins by the Parent Company and in the Services and Other Activities area. More specifically, there was an EBITDA increase equal to 41.5% in the International Division, 15.1% in the Domestic Sales Division, 9.3% in the Domestic Infrastructure and Networks Division and 7.8% in the Domestic Generation and Energy Management Division.

**EBIT** came to 4,751 million euro in the first nine months of 2007, a drop of 134 million euro (-2.7%) against the same period of 2006. This decline largely reflects the contribution of gross income generated in 2006 in the amount of 263 million euro



generated from the exchange of 30.97% of the share capital of Wind for 20.9% of Weather Investments.

**Group net income** amounted to 2,678 million euro compared with 2,640 million euro for the same period of 2006 (+1.4%) which also included a net income of 256 million euro coming from the aforementioned exchange of Wind for Weather shares. The growth of Group net income is also attributable to the positive effect of net dividends received by Endesa in the amount of 296 million euro.

**Net capital employed** at 30 September 2007 came to 43,745 million euro, 43.4% of which was financed by total shareholders' equity of 18,976 million euro and the remaining 56.6% by net financial debt of 24,769 million euro. This figure increased of 13,079 million euro (+111.9%) from 11,690 million euro as of 31 December 2006, primarily as a result of important foreign acquisitions abroad in the process of being completed as of 30 September 2007. The **debt/equity ratio** as of 30 September 2007 was 1.31, compared with 0.61 at end-2006.

**Capital Expenditure** in the first 9 months of 2007 amounted to 2,518 million euro, an increase of 723 million euro against the same period of 2006 (+40.3%). Growth mainly stems from increased investments in power plants in Italy and abroad.

**Group employees** at 30 September 2007 stood at 56,057, a decrease of 2,491 units from the 58,548 employees at the end of 2006. The reduction is mainly due to a negative net balance between new hires and terminations of 2,635 units.



#### Consolidated Results for the Third Quarter of 2007

#### Consolidated financial highlights for the third quarter of 2007

(millions of euro)

	Third quarter 2007	Third quarter 2006	Change
Revenues	9,903	9,556	+3.6%
EBITDA	2,249	1,903	+18.2%
EBIT	1,617	1,320	+22.5%
Group net income	696	662	+5.1%

**Revenues** for the period came to 9,903 million euro, an increase of 3.6% over the third quarter of 2006.

**EBITDA** in the third quarter of 2007 totalled 2,249 million euro compared to 1,903 million euro for the same period of 2006, an increase of 346 million euro (+18.2%). Such increase reflects an overall growth across all operating Divisions partially offset by the reduction in margins by the Parent Company and the Services and Other Activities area.

**EBIT** for the third quarter of 2007 totalled 1,617 million euro, an increase of 297 million euro (+22.5%) compared to the same period of 2006. This result, compared to the increase in Ebitda, reflects higher depreciation, amortization and impairment losses amounting to 49 million euro (+8.4%).

**Group net income** in the third quarter of 2007 amounted to 696 million euro, an increase of 34 million euro (+5.1%) compared to the same period in 2006.



#### SIGNIFICANT EVENTS FOLLOWING THE CLOSING OF THE THIRD QUARTER

#### **PUBLIC TENDER OFFER FOR ENDESA**

On **5 October**, the Comision Nacional del Mercado de Valores (CNMV) announced that the level of acceptances of the Public Tender Offer jointly launched by Enel Energy Europe (EEE) and Acciona was equal to 46.05% of Endesa's share capital. In accordance with the agreement stipulated by EEE and Acciona, EEE acquired 42.08% and Acciona acquired 3.97% of Endesa's share capital. Following the conclusion of the Public Tender Offer, EEE and Acciona respectively own 67.05% and 25.01% of Endesa's share capital. On **18 October**, the Board of Directors of Endesa, through co-optation, appointed several new board members in order to align its composition to the Endesa's ownership structure deriving from the outcome of the Public Tender Offer.

On **22 October**, the Spanish Ministry of Industry, Tourism and Trade notified the partial acceptance of the administrative appeal filed by Enel and Acciona against certain conditions imposed by the Spanish National Energy Commission (CNE) on the Public Tender Offer for Endesa.

#### OGK-5

On **24 October**, Enel, through its subsidiary Enel Investment Holding (EIH), entered into an agreement for the purchase from Credit Suisse of 7.15% of the share capital of OGK-5 for a total consideration of 10,769 million rubles (equal to approximately 304 million euro). Following the completion of the transaction, EIH holds approximately 37.15% of OGK-5's share capital and, having exceeded the 30% threshold, is committed, in compliance with Russian laws and regulations, to launch a Public Tender Offer for the entire share capital of the company at a price per share no lower than 4.4275 rubles (the highest purchase price paid by the Offeror for OGK-5 shares over the last six months).

#### **BLUE LINE**

On **24 October**, Enel, through its subsidiary EIH, completed the acquisition for 1.1 million euro of 100% of Blue Line, a Romanian company which owns rights to develop wind power projects in the Dobrogea region with a capacity of about 200 MW. The projects are planned to become operational in 2010.

#### **OUTLOOK**

With the success of the Public Tender Offer for Endesa and the strengthening of the Group's presence in Russia, Enel has essentially completed its international expansion and transformed itself into a multinational energy company.

It is expected that the operating cash flows generated by the Enel Group as a whole will ensure sufficient resources to meet the financial commitments associated with the above



mentioned acquisitions as well as to respect the dividend policy announced to the markets.

Work also continues on programs to achieve operating excellence and growth in the domestic free market, as well as investment plans for research and in the area of renewable energy sources.

It is expected that the new international scale achieved and all the activities carried out in the various areas will generate positive effects already in 2007, whose financial results are expected to improve compared with that of 2006.

#### **ENEL'S STRATEGIES IN THE RUSSIAN MARKET**

In the conference call dedicated to illustrate the results of the first nine months of 2007 to the financial community, the CEO Fulvio Conti will provide an update of the strategy being followed by the Group in the Russian market. We are offering an advance summary of this update. The entire presentation will be available on the following web site <a href="https://www.enel.it">www.enel.it</a>, in the <a href="https://www.enel.it">Investor Relations section</a>, concurrently with the beginning of the conference call scheduled for 5:30 pm today.

The Group's presence in the Russia dates back to 2004, when Enel was awarded a three-year contract for the management and doubling of the power output of a combined-cycle power plant near Saint Petersburg. Enel's presence has since then continued to develop until now thanks to acquisitions in upstream gas (through a 40% stake in Enineftegaz), power generation (by means of a stake in OGK-5, which is currently equal to 37.15%) and sale (through a 49.5% stake in RusEnergoSbyt, the largest power supplier in Russia) which has led Enel to become the first foreign group to have a vertically integrated presence in the sector.

The Russian energy market is today extremely attractive to investors. It is a market which enjoys a growth rate which is double that of Western European countries (with a demand for new generation capacity estimated at 40 GW until 2010) and is characterized by a liberalization process which should be completed by 2011. Against this backdrop, OGK-5 (the power generation company which Enel intends to control, following the Public Tender Offer which is currently being examined by the FSFR, the Russian financial market regulator) operates in an area experiencing a significant growth rate, i.e. that of the European part of Russia and the Urals, where it has a well-balanced coal and gas fuel mix.

The OGK-5 development plan for the 2007-2012 period foresees investments amounting to 2.37 billion euro, of which 670 million euro in new generation capacity, 495 million euro in works aimed at improving the existing power plants' environmental compatibility and safety and 1.2 billion euro to modernize and improve the efficiency of the plants themselves in order to extend their useful life. It is expected that such investments will be financed through OGK-5 operating cash flow.



Fulvio Conti concluded his presentation by saying: "We foresee that Enel's vertically integrated position and expertise in the Russian energy market can create additional value for OGK-5 and boost the Group's profitability with sizable operating results".

A detailed disclosure on the expected impacts on Enel results due to its strategy on the Russian market will come in March 2008 on the occasion of the new industrial plan presentation.

At 5:30 pm a conference call will be held to present the results for the first nine months of 2007 and Enel's strategies in the Russian market to financial analysts and institutional investors. Journalists are also invited to listen in on the call.

The tables of the results of the main business areas (which do not include intercompany eliminations and the results of the Parent Company), together with the condensed consolidated income statement, balance sheet and cash flow statements are attached below. A summary of the "alternative performance indicators" is also attached.

Pursuant to article 154-bis, paragraph 2, of the Unified Financial Act of February 24, 1998, the executive in charge of preparing the corporate accounting documents at Enel, Luigi Ferraris, declares that the accounting information contained in this press release corresponds to document results, books and accounting records.



#### **ALTERNATIVE PERFORMANCE INDICATORS**

The following section describes a number of "alternative performance indicators", not envisaged under the IFRS-EU accounting principles, which are used in this press release in order to facilitate the assessment of the Group's performance and financial position.

**EBITDA**: an indicator of Enel's operating performance, calculated as "Operating income" plus "Depreciation, amortization and impairment losses" and deducting "Income from equity exchange transaction".

**Net financial debt**: an indicator of Enel's financial structure, calculated as the sum of "Long-term loans", the current portion of such loans and "Short-term loans" net of "Cash and cash equivalents" and the current and non-current financial assets (financial receivables and securities other than equity investments) included in the "Other current assets" and "Other non current assets".

**Net capital employed** is calculated as the sum of "Current assets" and "Non-current assets" net of "Current liabilities" and "Non-current liabilities" excluding items previously considered in the definition of "Net financial debt".



#### **Domestic Sales Division**

Results (euro million):

	First nine months	First nine months	Change	Third quarter	Third quarter	Change
	2007	2006		2007	2006	
Revenues	16,066	15,914	1.0%	5,449	5,138	6.1%
Ebitda	191	166	15.1%	76	12	1
Ebit	18	85	-78.8%	41	(20)	-
Capex	24	22	9.1%	7	8	-12.5%

#### **Domestic Generation and Energy Management Division**

Results (euro million):

	First nine months	First nine months	Change	Third quarter	Third quarter	Change
	2007	2006		2007	2006	
Revenues	12,383	11,719	5.7%	4,559	3,814	19.5%
Ebitda	2,861	2,653	7.8%	950	795	19.5%
Ebit	2,162	1,969	9.8%	716	548	30.7%
Capex	781	526	48.5%	292	210	39.0%



#### **Domestic Infrastructure and Networks Division**

Results (euro million):

	First nine months	First nine months	Change	Third quarter	Third quarter	Change
	2007	2006		2007	2006	
Revenues	4,137	4,080	1.4%	1,393	1,313	6.1%
Ebitda	2,758	2,524	9.3%	976	788	23.9%
Ebit	2,124	1,922	10.5%	762	588	29.6%
Capex	1,001	979	2.2%	336	331	1.5%

#### **International Division**

	First nine months	First nine months	Change	Third quarter	Third quarter	Change
	2007	2006		2007	2006	
Revenues	3,076	2,125	44.8%	1,020	861	18.5%
Ebitda	873	617	41.5%	246	244	0.8%
Ebit	491	415	18.3%	120	164	-26.8%
Capex	671	228	-	358	98	-



#### **Services and Other Activities**

Results (euro million):

	First nine months	First nine months	Change	Third quarter	Third quarter	Change
	2007	2006		2007	2006	
Revenues	820	782	4.9%	274	272	0.7%
Ebitda	135	141	-4.3%	38	44	-13.6%
Ebit	75	78	-3.8%	19	23	-17.4%
Capex	36	37	-2.7%	11	10	10.0%



#### **Condensed Consolidated Income Statement**

3rd Qu	ıarter			Millions of euro	First nine	e months		
2007	2006	Ch	ange		2007	2006	Cha	inge
9,903	9,556	347	3.6%	Total revenues	28,760	28,621	139	0.5%
7,684	7,473	211	2.8%	Total costs	22,049	21,813	236	1.1%
30	(180)	210	-	Net income/(charges) from commodity risk management	-	(544)	544	-
2,249	1,903	346	18.2%	GROSS OPERATING MARGIN	6,711	6,264	447	7.1%
-	-	-	-	Income from equity exchange transaction	-	263	(263)	-
632	583	49	8.4%	Depreciation, amortization and impairment losses	1,960	1,642	318	19.4%
1,617	1,320	297	22.5%	OPERATING INCOME	4,751	4,885	(134)	-2.7%
293	44	249	-	Financial income	1,132	205	927	-
707	247	460	-	Financial expense	1,459	689	770	-
(414)	(203)	(211)	-	Total financial income/(expense)	(327)	(484)	157	32.4%
2	1	1	-	Share of income/(expense) from equity investments accounted for using the equity method	3	(7)	10	-
1,205	1,118	87	7.8%	INCOME BEFORE TAXES	4,427	4,394	33	0.8%
500	425	75	17.6%	Income taxes	1,674	1,674	-	-
705	693	12	1.7%	NET INCOME FOR THE PERIOD (shareholders of the Parent Company and minority interests)	2,753	2,720	33	1.2%
9	31	(22)	-71.0%	Attributable to minority interests	75	80	(5)	-6.3%
696	662	34	5.1%	Attributable to shareholders of the Parent Company	2,678	2,640	38	1.4%
				Earning per share (euro) (1)	0,43	0,43	-	-

<sup>(1)</sup> Diluted earnings per share are equal to earnings per share.



#### **Condensed Consolidated Balance Sheet**

		at Dec. 31,	
	at Sept. 30, 2007	2006	Change
ASSETS			
Non-current assets			
- Property, plant and equipment and intangible assets	37,315	35,557	1,758
- Goodwill	2,442	2,271	171
- Investments accounted for using the equity method	11,991	56	11,935
- Other non-current assets (1)	4,593	3,616	977
Total	56,341	41,500	14,841
Current assets			
- Trade receivables	8,363	7,958	405
- Inventories	1,341	1,209	132
- Cash and cash equivalents	1,769	547	1,222
- Other current assets (2)	5,527	3,286	2,241
Total	17,000	13,000	4,000
TOTAL ASSETS	73,341	54,500	18,841
- Equity attributable to the shareholders of the Parent Company - Equity attributable to the minority interests Total	18,246 730 <b>18,976</b>	18,460 565 <b>19,025</b>	(214) 165 <b>(49)</b>
Non-current liabilities			
		10.101	
- Long-term loans	21 688	17 194	9 494
- Long-term loans - Other provisions and deferred tax liabilities	21,688 9 938	12,194 9 288	
- Other provisions and deferred tax liabilities	9,938	9,288	650
<ul><li>Other provisions and deferred tax liabilities</li><li>Other non-current liabilities</li></ul>	9,938 2,603	9,288 1,160	650 1,443
- Other provisions and deferred tax liabilities	9,938	9,288	650 1,443
<ul><li>Other provisions and deferred tax liabilities</li><li>Other non-current liabilities</li></ul>	9,938 2,603	9,288 1,160	650 1,443
<ul> <li>Other provisions and deferred tax liabilities</li> <li>Other non-current liabilities</li> <li>Total</li> </ul>	9,938 2,603 <b>34,229</b>	9,288 1,160	650 1,443 <b>11,587</b>
<ul> <li>Other provisions and deferred tax liabilities</li> <li>Other non-current liabilities</li> <li>Total</li> </ul> Current liabilities	9,938 2,603 <b>34,229</b>	9,288 1,160 <b>22,642</b>	650 1,443 <b>11,587</b> 4,839
<ul> <li>Other provisions and deferred tax liabilities</li> <li>Other non-current liabilities</li> <li>Total</li> <li>Current liabilities</li> <li>Short-term loans and current portion of long-term loans</li> <li>Trade payables</li> <li>Other current liabilities and tax provision for the period</li> </ul>	9,938 2,603 <b>34,229</b> 6,248 5,839 8,049	9,288 1,160 <b>22,642</b> 1,409 6,188 5,236	4,839 (349) 2,813
<ul> <li>Other provisions and deferred tax liabilities</li> <li>Other non-current liabilities</li> <li>Total</li> <li>Current liabilities</li> <li>Short-term loans and current portion of long-term loans</li> <li>Trade payables</li> </ul>	9,938 2,603 <b>34,229</b> 6,248 5,839	9,288 1,160 <b>22,642</b> 1,409 6,188	9,494 650 1,443 <b>11,587</b> 4,839 (349) 2,813 <b>7,303</b>

<sup>(1)</sup> Of which long-term financial receivables amounting €148 million at September 30, 2007 and €1,090 million at December 31, 2006

<sup>(2)</sup> Of which short-term financial receivables equal to €1,203 million at September 30, 2007 (€251 million at December 31, 2006) and securities equal to €47 million at September 30, 2007 (€25 million at December 31, 2006).



#### **Condensed Consolidated Statement of Cash Flows**

Millions of euro	First nine months			
	2007	2006		
Cash flows from operating activities (a)	3,910	5,403		
Investments in tangible and intangible assets	(2,518)	(1,795)		
Investments in entities (or business units) less cash and cash equivalents acquired Disposals of entities (or business units) less cash and cash equivalents sold	(12,702)	(923) 518		
(Increase)/Decrease in other investing activities	188	49		
Cash flows from investing/disinvesting activities (b)	(15,032)	(2,151)		
Change in net financial debt Dividends paid Increase in share capital and reserves due to the exercise of stock options Cash flows from financing activities (c)	14,131 (1,798) 41 <b>12,374</b>	(408) (2,715) 77 (3,046)		
Impact of exchange rate fluctuations on cash and cash equivalents (d)	(8)	(2)		
Increase/(Decrease) in cash and cash equivalents (a+b+c+d)	1,244	204		
Cash and cash equivalents at beginning of the period	572	508		
Cash and cash equivalents at the end of the period	1,816 (1)	712		

 $<sup>^{(1)}\,\</sup>text{Of}$  which  $\in$  47 million in short-term securities at September 30, 2007.