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## Enel Board approves results as of 30 September 2005

### First nine months of 2005

**Revenues: €24,690 million, + 12.7%**

**EBITDA: €6,003 million, +7.1%**

**EBIT: €4,345 million, +8.9%**

**Group net income: €3,274 million, +16.1%**

**Net financial debt: €10,657 million, -56.5%**

### ***New organisational structure implemented to support international growth***

**Rome, 9 November 2005** – The Board of Directors of Enel SpA, chaired by Piero Gnudi, has today examined and approved the results for the third quarter and first nine months of 2005.

*The consolidated quarterly report as of 30 September 2005 was prepared using the accounting principles established in the IFRSs, which are assumed will be in force at 31 December 2005. The figures used for the purposes of comparison were also calculated in accordance with the IFRSs. The balance sheet as of 30 September 2005 exclude the value of assets sold (Terna and Wind). Results achieved by both companies up until the date for their disposal and capital gains from these disposals in 2005 and 2004 are shown as discontinued operations.*

### Consolidated financial highlights for the first nine months of 2005 (millions of euros)

	First nine months 2005	First nine months 2004	Change
Revenues	24,690	21,909	+12.7%
EBITDA	6,003	5,607	+7.1%
EBIT	4,345	3,991	+8.9%
Group net income	3,274	2,820	+16.1%
Net financial debt	10,657*	24,514**	-56.5%

\* as of 30 September 2005, \*\* as of 31 December 2004

### Highlights

- The sale of the electricity distribution network in the province of Trento was completed.
- The fourth tranche of Enel shares was successfully placed by the Ministry of the Economy and Finance.
- The sale of controlling stakes in Wind and Terna was completed.

**Fulvio Conti**, CEO, remarked: "On the basis of these strong 9M05 results and the positive outlook for the 4Q2005, we expect 2005 consolidated net ordinary income to be significantly higher than 2004 and we expect this positive trend to continue for 2006".

### Consolidated results for the first nine months of 2005

**Revenues** in the first nine months of 2005 amounted to €24,690 million, an increase of 12.7% with respect to the corresponding period in 2004. The increase is largely attributable to electricity sales made to the Italian Power Exchange and to the Single Buyer by the Group's generation companies and Enel SpA. Until 31 March 2004 power was sold directly to Group distribution companies, and the related revenues and costs were eliminated from the consolidated accounts.

Revenues for the **Generation and Energy Management** Division came to €10,546 million (+16.4%), of which €687 million (+51.0%) were earned abroad. Revenues for the **Sales, Infrastructure and Networks** Divisions totalled €14,706 million (+1.2%) of which €13,637 million related to the electricity sector (+0.5%) and €1,073 million to the gas sector (+10.5%). The decline in revenues from electricity sales in Italy (€260 million) which was mainly attributable to lower sales volumes to resellers was more than offset by the growth in revenues from foreign sales (€332 million), largely due to the acquisition of Romanian distributors Electrica Banat and Electrica Dobrogea, which was completed at the end of April 2005.

**EBITDA** came to €6,003 million (+7.1%). EBITDA for the **Generation and Energy Management** Division was €3,153 million (+13.1%), with international operations accounting for €236 million (+37.2%). The **Sales, Infrastructure and Networks** Divisions registered EBITDA of €2,625 million (+0.5%). In the electricity sector, EBITDA was €2,461 million (+0.7%), of which €104 million (+116.7%) was generated abroad (Spain and Romania). EBITDA included €164 million (-1.8%) from gas sales to end-users.

**EBIT** rose to €4,345 million (+8.9%). **Group net income for the period** was €3,274 million, compared with €2,820 million for the same period in 2004 (+16.1%).

The **consolidated balance sheet** as of 30 September 2005 shows total shareholders' equity of €18,693 million (€19,066 million at year-end 2004) and net financial debt of €10,657 million (€24,514 million at year-end 2004). This significant reduction (-56.5%) was essentially due to the sale of Enel's controlling stakes in Wind and Terna as well as for the deconsolidation of the related debt. The **debt to equity** ratio therefore decreased to 0.57, compared with 1.29 as of 31 December 2004.

**Capital expenditure** during the period was €2,236 million (-7.4%).

**Group employees** at the end of September 2005 numbered 52,947, a decrease of 8,951 compared with 31 December 2004. This decline reflects a reduction of 7,605 employees due to changes in the scope of consolidation as well as the negative balance of 1,346 employees between new hires and terminations.

## Consolidated results for the third quarter of 2005

### Consolidated financial highlights for the third quarter of 2005 (millions of euros )

	Third quarter 2005	Third quarter 2004	Change
Revenues	8,213	7,803	+5.3%
EBITDA	1,801	1,531	+17.6%
EBIT	1,259	990	+27.2%
Group net income	1,359	452	+200.7%

**Revenues** amounted to €8,213 million, an increase of 5.3% compared with the third quarter of 2004.

Revenues for the **Generation and Energy Management** Division came to €3,212 million (+7.2%). Revenues for the **Sales, Infrastructure and Networks** Divisions totalled €5,070 million (+8.5%), partly driven by growth in revenues from electricity sales abroad, which increased to €266 million (+171.4%).

**EBITDA** was €1,801 million (+17.6%). The increase is due to strong performance from the **Sales, Infrastructure and Networks** Divisions, which posted EBITDA of €926 million (+31.9%) and in particular electricity operations, where EBITDA rose to €929 million (+33.9%). EBITDA for the **Generation and Energy Management** Division showed a slight decline at €764 million (-4.6%).

**EBIT** came to €1,259 million (+27.2%).

**Group net income for the period** was €1,359 million (+200.7%) reflecting the capital gain of €821 million from the sale of 29.99% of Terna's capital stock. Net income from core business activities (electricity generation and distribution, gas distribution and sales) amounted to €602 million, an increase of 49.8% compared with €402 million in the third quarter of 2004.

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The Board of Directors also approved Enel's new organisational structure, which creates an International Division that will include all the Group's resources devoted to generation and distribution activities abroad, which had previously been divided among other divisions. The Board also confirmed the new divisional structure to be the Italian Sales Division, the Italian Infrastructure and Networks Division and the Italian Generation and Energy Management Division.

The International Division is designed to support Enel's international growth strategy, which will require a strengthening of skills in research, analysis and identification of opportunities for acquisitions as well as in managing and integrating foreign operations in the electricity and gas markets.

The mission of the Italian Sales Division is to operate in the end-user market for electricity and gas in Italy, developing an integrated package of products and services for the various customer segments and ensuring the compliance with the commercial services quality standards.

The mission of the Italian Infrastructure and Networks Division is to distribute electricity and gas in Italy, optimising the management of Enel's networks and ensuring the efficient operation of measurement systems (remote management) and compliance with technical service quality standards.

The mission of the Italian Generation and Energy Management Division is to generate power at competitive costs while safeguarding the environment. It is completing the reconversion and modernisation of Enel's power stations in order to implement a more balanced, secure and efficient mix of fuels that protects Enel from price and supply risk for hydrocarbon fuels and substantially reduces emissions.

*A conference call to present the results for the third quarter and first nine months of 2005 will be held at 18:00 Italian time for financial analysts and institutional investors. Journalists are also invited to listen to the call. Support material will be simultaneously available via the investor relations section of Enel's website, [www.enel.it](http://www.enel.it) in the investor relations section.*

*The condensed consolidated income statement and balance sheet, as well as tables presenting the results for the main business areas, are attached. The sector tables do not take account of intra-group eliminations and the results of the Parent Company.*

### Generation and Energy Management Division

Results (euro million):

	First nine months 2005	First nine months 2004	Change	Third quarter 2005	Third quarter 2004	Change
Revenues	10,546	9,058	16.4%	3,212	2,997	7.2%
Ebitda	3,153	2,788	13.1%	764	801	-4.6%
Ebit	2,220	1,871	18.7%	471	494	-4.7%
Capex	582	532	9.4%	168	156	7.7%

### Networks, Infrastructure and Sales Divisions

Results (euro million):

	First nine months 2005	First nine months 2004	Change	Third quarter 2005	Third quarter 2004	Change
Revenues	14,706	14,532	1.2%	5,070	4,672	8.5%
Ebitda	2,625	2,612	0.5%	926	702	31.9%
Ebit	1,967	2,005	-1.9%	698	494	41.3%
Capex	1,152	1,186	-2.9%	400	428	-6.5%

### Services and Other activities Division

Results (euro million):

	First nine months 2005	First nine months 2004	Change	Third quarter 2005	Third quarter 2004	Change
Revenues	1,075	1,363	-21.1%	373	374	-0.3%
Ebitda	175	180	-2.8%	70	7	-
Ebit	114	90	26.7%	51	(18)	-
Capex	51	58	-12.1%	18	12	50.0%

## Summary Consolidated Income Statement

3rd Quarter				In millions of euro				First nine months	
2005	2004	Change				2005	2004	Change	
<b>8,213</b>	<b>7,803</b>	<b>410</b>	<b>5.3%</b>	<b>TOTAL REVENUES</b>		<b>24,690</b>	<b>21,909</b>	<b>2,781</b>	<b>12.7%</b>
<b>6,412</b>	<b>6,272</b>	<b>140</b>	<b>2.2%</b>	<b>TOTAL COSTS</b>		<b>18,687</b>	<b>16,302</b>	<b>2,385</b>	<b>14.6%</b>
<b>1,801</b>	<b>1,531</b>	<b>270</b>	<b>17.6%</b>	<b>GROSS OPERATING MARGIN</b>		<b>6,003</b>	<b>5,607</b>	<b>396</b>	<b>7.1%</b>
542	541	1	0.2%	Depreciation, amortization and write-downs		1,658	1,616	42	2.6%
<b>1,259</b>	<b>990</b>	<b>269</b>	<b>27.2%</b>	<b>OPERATING INCOME</b>		<b>4,345</b>	<b>3,991</b>	<b>354</b>	<b>8.9%</b>
(222)	(249)	27	10.8%	Financial income/(expense) and portion of income/(expense) arising from the valuation of investments under the equity method		(571)	(639)	68	10.6%
<b>1,037</b>	<b>741</b>	<b>296</b>	<b>39.9%</b>	<b>INCOME BEFORE TAXES</b>		<b>3,774</b>	<b>3,352</b>	<b>422</b>	<b>12.6%</b>
435	339	96	28.3%	Income taxes		1,549	1,423	126	8.9%
<b>602</b>	<b>402</b>	<b>200</b>	<b>49.8%</b>	<b>INCOME FROM CONTINUING OPERATIONS</b>		<b>2,225</b>	<b>1,929</b>	<b>296</b>	<b>15.3%</b>
<b>889</b>	<b>86</b>	<b>803</b>	-	<b>INCOME FROM DISCONTINUED OPERATIONS</b>		<b>1,272</b>	<b>982</b>	<b>290</b>	<b>29.5%</b>
<b>1,491</b>	<b>488</b>	<b>1,003</b>	-	<b>INCOME FOR THE PERIOD (shareholders of the parent company and minority interests)</b>		<b>3,497</b>	<b>2,911</b>	<b>586</b>	<b>20.1%</b>
132	36	96	-	Attributable to minority interests		223	91	132	-
1,359	452	907	-	Attributable to shareholders of the parent company		3,274	2,820	454	16.1%
0.22	0.07	0.15	-	Group net income per share (euro) <sup>(1)</sup>		0.53	0.46	0.07	-

<sup>(1)</sup> Diluted Group net income per share is equal to the Group net income per share.

## Summary Consolidated Balance Sheet

In millions of euro

	at Sept. 30, 2005	at Dec. 31, 2004	Change
<b>ASSETS</b>			
<b>Non-current assets</b>			
- Property, plant and equipment and intangible assets	29,982	40,064	(10,082)
- Goodwill	1,569	6,709	(5,140)
- Investments accounted for using the equity method	1,914	190	1,724
- Other non-current assets <sup>(1)</sup>	3,893	4,883	(990)
<b>Total</b>	<b>37,358</b>	<b>51,846</b>	<b>(14,488)</b>
<b>Current assets</b>			
- Trade receivables and inventories	8,507	9,372	(865)
- Cash and cash equivalents	2,640	363	2,277
- Other current assets <sup>(2)</sup>	3,142	3,797	(655)
<b>Total</b>	<b>14,289</b>	<b>13,532</b>	<b>757</b>
<b>TOTAL ASSETS</b>	<b>51,647</b>	<b>65,378</b>	<b>(13,731)</b>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>			
- Equity attributable to the shareholders of the parent	18,353	17,953	400
- Equity attributable to minority interests	340	1,113	(773)
<b>Total shareholders' equity</b>	<b>18,693</b>	<b>19,066</b>	<b>(373)</b>
<b>Non-current liabilities</b>			
- Long-term loans	11,278	20,291	(9,013)
- Other provisions and deferred tax liabilities	7,503	6,826	677
- Other non-current liabilities	349	588	(239)
<b>Total</b>	<b>19,130</b>	<b>27,705</b>	<b>(8,575)</b>
<b>Current liabilities</b>			
- Short-term loans and current portion of long-term loans	2,430	6,589	(4,159)
- Trade payables	5,515	6,818	(1,303)
- Other current liabilities	5,879	5,200	679
<b>Total</b>	<b>13,824</b>	<b>18,607</b>	<b>(4,783)</b>
<b>TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY</b>	<b>51,647</b>	<b>65,378</b>	<b>(13,731)</b>

<sup>(1)</sup> Of which long-term financial receivables amounting to euro 40 million at September 30, 2005 and euro 1,595 million at December 31, 2004.

<sup>(2)</sup> Of which short-term financial receivables amounting to euro 371 million at September 30, 2005 and euro 408 million at December 31, 2004.