



Green Power

**ENEL - MEDIA RELATIONS**

P +39 06 83055699 - F +39 06 83053771  
e-mail: ufficiostampa@enel.com

**INVESTOR RELATIONS**

P +39 06 83057449 - F +39 06 83057200  
e-mail: iregp@enel.com

[enelgreenpower.com](http://enelgreenpower.com)

Press  
Release

## ENEL GREEN POWER ANNOUNCES PRELIMINARY CONSOLIDATED RESULTS FOR 2013

- *Total revenues: 2.8 billion euros (2.5 billion euros in 2012, +12.0%)<sup>1</sup>*
- *EBITDA: 1.8 billion euros (1.6 billion euros in 2012, +12.5%)<sup>2</sup>*
- *Net financial debt: 5.4 billion euros (4.6 billion euros in 2012, +17.4%)<sup>3</sup>*
- *Net installed capacity: 8.9 GW (8.0 GW as of December 31<sup>st</sup>, 2012, +11.3%)*
- *Net electricity generation: 29.5 TWh (25.1 TWh as of December 31<sup>st</sup>, 2012, +17.5%)*

\*\*\*

**Rome, February 3<sup>rd</sup>, 2014** – The Board of Directors of Enel Green Power SpA (“Enel Green Power”), chaired by Luigi Ferraris, met today to review the preliminary consolidated results for 2013.

\*\*\*

**Total revenues** of the Enel Green Power Group amounted to 2.8 billion euros, up 12.0% from the 2.5 billion euros posted in 2012. The increase of 0.3 billion euros is mainly attributable to higher revenues from the sale of electricity, including incentives, resulting from the increase in production in Italy, the rest of Europe and North America.

**EBITDA** totalled 1.8 billion euros, an increase of 12.5% compared with the 1.6 billion euros registered in 2012.

**Net financial debt** was 5.4 billion euros at the end of 2013, up about 0.8 billion euros on the 4.6 billion euros posted at the end of 2012.

**Employees** at the end of 2013 numbered 3,599 (3,512 at the end of 2012, of whom 103 employed by Enel.si Srl).

Commenting on the results, **Francesco Starace**, Chief Executive Officer and General Manager of Enel Green Power, stated: *"The results posted in 2013, in line with what previously disclosed, confirm the highly successful implementation of the strategic guidelines that Enel Green Power has adopted, combining increasing technological and geographical diversification with the quest for operational excellence. Once again this year we have expanded installed capacity by more than 900MW, strengthening our presence in many areas of the world and continuing development in markets such as the United States and Latin America, where we have a significant number of projects under way"*.

## **OPERATIONAL HIGHLIGHTS**

### **Net installed capacity**

Group net installed capacity at the end of 2013 totalled 8.9 GW, of which 2.6 GW (29%) of hydro capacity, 5.1 GW (57%) of wind, 0.8 GW (9%) of geothermal, 0.3 GW (4%) of solar and 0.1 GW (1%) of other renewable energy resources (biomass and cogeneration). Compared with December 31<sup>st</sup>, 2012, net installed capacity increased by 0.9 GW (+11.3%)<sup>4</sup>, mainly in the wind segment.

### **Power generation**

Net electricity generated by the Group in 2013 amounted to 29.5 TWh, of which 10.9 TWh (37%) from hydro, 12.2 TWh (41%) from wind, 5.6 TWh (19%) from geothermal, 0.3 TWh (1%) from solar and 0.5 TWh (2%) from other renewable energy resources (biomass and cogeneration).

Power generation increased by 4.4 TWh (+17.5%) compared with 2012, mainly attributable to the increase in installed wind capacity.

## **ALTERNATIVE PERFORMANCE INDICATORS**

The following section describes a number of alternative performance indicators, not envisaged under the IFRS-EU accounting standards, which are used in this press release in order to facilitate the assessment of the Group's performance and financial position.

- **Total revenues:** calculated as the sum of "*Revenues*" and "*Net income/charges from commodity risk management*".
- **EBITDA:** an indicator of Enel Green Power's operating performance, calculated as "*Operating income*" plus "*Depreciation, amortization and impairment losses*"<sup>5</sup>;
- **Net financial debt:** an indicator of Enel Green Power's financial structure, determined by "*Long-term loans*", the current portion of such loans, "*Short-term loans*", less "*Cash and cash equivalents*" and "*Current financial assets*" and "*Non-current financial assets*" not considered in other balance sheet indicators.

The officer responsible for preparing the company's financial reports Giulio Antonio Carone declares, pursuant to paragraph 2 of Article 154-bis of the Consolidated Law on Finance that the accounting information contained in this press release corresponds to the document results, books and accounting records.

All Enel Green Power press releases are also available in versions for smart phones and tablets. You can download the Enel Mobile app at: [Apple Store](#), [Google Play](#) and [BlackBerryApp World](#)

---

<sup>1</sup> The total revenues figure for 2012 reported in this press release for comparative purposes only has been restated to reflect the impact of the divestment of Enel.si Srl with effect from July 1<sup>st</sup>, 2013. Therefore, the revenues reported do not reflect the results achieved by that company and the gain from the sale of the related equity investment in 2013.

<sup>2</sup> Following the application, as from January 1<sup>st</sup>, 2013 with retrospective effect, of the new version of the accounting standard “IAS 19 – Employee Benefits”, it was necessary, as provided for in the applicable accounting standards, for comparative purposes only, to restate the amounts for certain items of the balance sheet initially presented in the consolidated financial statements as of December 31<sup>st</sup>, 2012. More specifically, the amendments eliminated the use of the so-called “corridor approach” making it necessary to recognize all actuarial gains and losses in equity. Accordingly, the amortization of the excess gains and losses outside the corridor as quantified as of December 31<sup>st</sup>, 2013 was eliminated from the income statement. In addition, as the recognition of past service cost in the income statement may no longer be deferred, the previously unrecognised portion was recognised as an increase in the employee benefit obligation with an offsetting item in equity, with respect to previous periods, and in the income statement as to the portion attributable to 2012. Therefore, for comparative purposes only, the recalculation of EBITDA for 2012, amounting to 0.04 billion euros, is essentially related to the recognition of expenses associated with the retirement incentive plan, granted to certain employees in Italy at the end of 2012. In addition, the EBITDA figure for 2012 reported in this press release for comparative purposes only has been restated to reflect the impact of the divestment of Enel.si Srl with effect from July 1<sup>st</sup>, 2013. Therefore, the EBITDA reported does not reflect the results achieved by that company and the gain from the sale of the related equity investment in 2013.

<sup>3</sup> The balance sheet figures exclude the value of assets and liabilities held for sale. More specifically, assets and liabilities held for sale as of December 31<sup>st</sup>, 2013 regard certain subsidiaries of Enel Green Power España SL and the French subsidiary WP France 3 SAS which, based upon decisions made by management, satisfy the requirements of IFRS 5.

This press release uses a number of “alternative performance indicators” not envisaged in the IFRS-EU accounting standards (total revenues, EBITDA, net financial debt). In accordance with recommendation CESR/05-178b published on November 3<sup>rd</sup>, 2005, the definition and content of these indicators are described in an attachment to this release.

<sup>4</sup> Taking account of 61 MW of planned decommissioning.

<sup>5</sup> Net of the capitalised portion.