



PRESS RELEASE

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ENEL WINS 2019 PETER KRALJIC AWARD FROM EUROPEAN INSTITUTE OF PURCHASING MANAGEMENT IN PARIS

Paris, December 13th, 2019 –Enel has received the **Peter Kraljic Award for Talent Management** category from the European Institute of Purchasing Management (EIPM) in Paris.

“This award is a major recognition of Enel’s investment in its people to support procurement transformation, maximizing value creation and stakeholders experience through its procurement strategy,” said **Salvatore Bernabei**, Enel’s Head of Global Procurement. *“The strength of this strategy leverages on a robust structure, focused on innovation, a proactive approach and particular attention to health, safety, environmental as well as social issues. Looking ahead, we will continue to strengthen this open, innovative and sustainable procurement strategy, further contributing to the creation and maximization of value for Enel and its stakeholders.”*

In 2017, Enel began a transformation process of its Global Procurement unit, which led to the redesign of the unit’s processes and systems as well as to the establishment of a new role and mission within the Company. Global Procurement implements Enel’s vision of “Open Power” by acting with openness and boosting the quality of cooperation between the Group and its suppliers. The unit is playing a central role in extending Enel’s sustainability model to the Group’s overall supply chain as, for Enel, sustainability equals value. In fact, the mission of Global Procurement is to generate value beyond savings, introducing competitive reward mechanisms for the companies that commit to health, safety, environmental, circular economy and social causes when participating in tenders called by Enel.

Following the visit to Enel premises, EIPM praised the enthusiasm and professionalism of Enel’s Global Procurement team as well as the team’s focus on value creation and customer experience. According to EIPM’s assessment, Enel’s Global Procurement team combines a strong foundation delivering solid results with an entrepreneurial spirit that encourages testing new ideas, welcoming changes and anticipating future developments.

The EIPM-Peter Kraljic Awards recognize the excellence of purchasing organizations that act as role models, producing an outstanding performance within their company and demonstrating high levels of innovation as well as respect for the environment and society. The companies who decide to take part in the Awards use EIPM’s on-line assessment tool to benchmark their own practices against those of best-in-class companies. Based on the content of the assessment, finalists are evaluated during a site visit and winners are selected by a jury composed of specialists and presided by global procurement expert Dr. Peter Kraljic, best known for introducing the Kraljic portfolio purchasing model, which revolutionized the way companies analyze their purchasing activities.

The EIPM Peter Kraljic awards was established in 2010 and since then over 630 companies from more than 50 countries have competed in the program.



Enel is a multinational power company and a leading integrated player in the global power, gas and renewables markets. It is the largest European utility by market capitalization and ordinary EBITDA, and is present in over 30 countries worldwide, producing energy with around 90 GW of managed capacity. Enel distributes electricity through a network of over 2.2 million kilometers, and with around 73 million business and household end users globally, the Group has the largest customer base among its European peers. Enel's renewables arm Enel Green Power already manages around 46 GW of wind, solar, geothermal and hydropower plants in Europe, the Americas, Africa, Asia and Oceania.