



## **PRESS RELEASE**

## SIMEST - Enel, agreement for the growth of companies in the energy supply chain

- Companies in Enel's supply chain will be able to access SIMEST financial instruments in order to invest in technological and digital innovation, sustainability, as well as skill development
- The CDP Group company and the power company organized the first meeting with supply chain companies in Rome

Rome, September 26<sup>th</sup>, 2025 – SIMEST, the CDP Group company supporting the internationalization of Italian businesses, and Enel, a leader in global energy and renewables markets have signed a Memorandum of Understanding. The goal of this memorandum is to strengthen the competitiveness of companies in the energy supply chain by facilitating their investments in order to accelerate growth in both domestic and international markets. The agreement aims to provide further development opportunities for the many companies—including suppliers, SMEs, and other economic players—that make up the energy industry supply chain, a sector that is key for the growth, employment, and sustainability of Italy's economic system. In recent days, the two companies organized a meeting in Rome with supply chain companies, the first since the collaboration was signed.

The memorandum will enable SIMEST to identify the needs of companies in the supply chain in line with Enel's industrial objectives, facilitating access to subsidized financing for investments in innovation, sustainability, and balance sheet strengthening. In addition, there are investment opportunities aimed at developing and enhancing skills, particularly through the training of qualified personnel and the placement of temporary managers within companies to support the energy and digital transition. The agreement also includes tools to support innovation of processes and safety with a view towards attaining certifications, patents, and specialized consulting for internationalization projects, as well as paths to facilitate growth in foreign markets through the opening of offices and new locations as well as support for exports.

Carolina Lonetti, Head of Exports and Soft Loans at SIMEST, stated: "Supporting companies operating within production supply chains is a key goal of SIMEST's mission. This agreement will allow us, together with Enel as the supply chain leader, to identify the most suitable industrial investments to strengthen the competitiveness of supply chain companies both in Italy and abroad. Thanks to this support, many businesses—starting with the smallest ones that have not yet begun exporting and those based in Southern Italy—will be able to leverage on tailored facilitated finance tools, such as measures for Africa, Latin America, and India, promoted in collaboration with Italy's Ministry of Foreign Affairs. In addition, they will have access, through a simple process and dedicated consulting, to all SIMEST instruments with the aim to develop sustainable and innovative investments, strengthen their capital, and focus on enhancing skills within the company by accessing financing for the training and hiring of qualified personnel, including from abroad, with the aim of boosting their business growth in line with the industrial plans of their Champions."

Enrico Zampone, Head of Global Procurement at Enel, said: "Caring for our suppliers and developing innovative tools to support them in navigating the complexities of ever-evolving





markets are now essential elements of a modern and forward-looking business model, both for Enel and for the entire national system. This is why we are proud to work side by side with an outstanding partner like SIMEST, creating value for businesses and for Italy's entire productive ecosystem. This partnership offers a wide range of cutting-edge tools to make the entire supply chain increasingly competitive, which is fundamental to the Group's journey towards the energy transition."

Based on the strategic guidelines of Italy's Ministry of Foreign Affairs and International Cooperation, SIMEST launched the "Filiere d'impatto" project to support the growth and competitiveness—including within Italy—of companies belonging to the supply chains of national champions, including Enel.

With its "Supplier Development Program," Enel aims to strengthen supply chain companies and create conditions for growth, development, and competitiveness in line with its strategic objectives and sustainability values. Enel considers its supplier network a strategic driver and a valuable tool for mutual growth, capable of generating the greatest added value in terms of environmental impact, quality, economic efficiency, sustainability, and social impact, with the central goal of continuously planning and creating new opportunities for the supplier market.

Enel is a multinational power company and a leading integrated player in the global power and renewables markets<sup>[1]</sup>. At global level, it is the largest renewable player, the foremost electricity distribution network player by number of grid customers served and the biggest retail operator by customer base.

Enel is present in 28 countries worldwide, producing energy with more than 92 GW of total capacity.

Enel Grids, the Group's global business line dedicated to the management of the electricity distribution service worldwide, delivers electricity through a network of 1.9 million kilometers with approximately 69 million end users. Enel's renewables arm Enel Green Power has a total capacity of more than 67 GW and a generation mix that includes wind, solar, geothermal, and hydroelectric power, as well as energy storage facilities, installed in Europe, the Americas, Africa, Asia, and Oceania. Enel X Global Retail is the Group's business line dedicated to customers around the world with the aim of effectively providing products and services based on their energy needs and encouraging them towards a more conscious and sustainable use of energy. Globally, it provides electricity and integrated energy services with more than 54 million customers worldwide, offering flexibility services aggregating 9.8 GW, managing around 3 million lighting points, and with 30,500 owned public charging points for electric mobility.

[1] Enel's leadership in the different categories is defined by comparison with peers' FY2024 data. Peers' perimeter: listed companies - excluding companies with predominant state control.

SIMEST is the company of the Cassa Depositi e Prestiti Group that supports the development and competitiveness of Italian companies operating abroad. SIMEST assists companies throughout the international growth development cycle, from the initial assessment of opening up to a new market to expansion through foreign direct investment. Its business lines are Subsidised Loans, Equity Investments and Export Support.

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